

LORAX GROUP OF COMPANIES

COMPANY PROFILE



www.lorax-group.com

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- LORAX LANDSCAPPING
- LORAX RECRUITMENT AND FACILITY
- LORAX AGRO INDUSTRY
- LORAX DEBT RECOVERY AGENCY

- WORK WITH US -

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ABOUT US



Our company is a privately-owned company operating within the region based at – **DUBAI and INDIA (WEST BENGAL- SOUTH KOLKATA, CENTRAL KOLKATA, NORTH 24 PGS, HOWRAH, HOOGHLY, COOCH BEHAR, BARDHAMAN & ORRISA)**. our work covers a range of projects in the civil contracting industry and facility management industry. Our capacity for volume performance allows us to operate on a large range of projects under construction simultaneously and now in India Land Development construction with involvement in other works such as the Sub stations, Industrial Services, Pipeline, residential & commercial buildings, Shopping centers, Schools, Labor camps, and warehouse etc. We are now offering **Debt Recovery Services** also in India with our international expertise.

We are a skilled industry player with the reputation of being balanced, fair and accommodating.

Our aim is to rebuild your bottom line while taking care of you with superior service, outstanding management tools, and reliable reporting. Collecting secured and unsecured loans since 2018 and collecting on a wider variety.

DEBT RECOVERY SERVICES



Lorax Financial Services pvt ltd has over 05 years of experience in the debt management industry. Sometimes trying to recover debts can put a strain on relationships with your customers, whether they are new or old. That's why we say "leave the follow-ups to us." Our approach is all about preserving the relationship so that you and your customer with a debt can get 'back in the black'. We have the right formula to recover a variety of loans, such as mortgages, auto, credit cards, as well as personal loans. We are especially skilled at recovering aged receivables such as write off and high bucket cases.

Lorax Financial Services pvt ltd is best **Debt Recovery Specialist** that offers **ONE STOP SHOP** for complete cycle of debt recovery management. LORAX covers every stage of the recovery and collection cycle i.e. from amicable settlement method stage to litigation stage.

LORAX has PAN India presence and covers almost all the major cities of India with over **06 strategic offices** across India. We have a team/member of over **50 highly accomplished Trained DRA and Non-DRA** that provide a quick, focused and workable solutions to our client with high rate of success whilst maintaining strong and amicable relationship with their debtors.

• GLOBAL DELINQUENT DEBT RECOVERY/COLLECTION SERVICES

LORAX's main objectives are to act as an extension of your Bank or Finance Industry, to enhance your collection process, and to achieve the highest possible return on each account you place. LORAX provide both **First Party Recovery/Collection Services** and **Third-Party Recovery/Collection Services**. Our Debt Recover specialists are Attorneys Commerce graduates & M.B.A who has better skills and knowledge to under both the financial and legal aspects of the commercial transactions and client's businesses. We maintain continuous communication with our clients; and work to resolve receivable concerns while preserving the positive relationships you have with your customers.

We can effectively handle Bank accounts of any size, in any stage of delinquency - from a few days to many months across the globe.

Recovery Methods

- **1. Pre-litigation Method**
- **2. Litigation Method**

Benefits

Our Commercial Debt/recovery/Collection clients benefit from:

1. **Expert account handling by experienced Field Executives averaging 10 years of commercial recovery /collection agency experience**
2. **Our Debt Recovery Specials are Attorneys, Commercial Graduates & M.B.A.**
3. **24/7 access to account activity and reporting via a secure Client Portal**

4. **Collection fees are fully contingent upon collection**

- END TO END RECEIVABLE MANAGEMENT SERVICES

Most businesses cannot devote the time and resources needed to manage the cost of carrying debt over time, but it's a critical threat to profitability. You need a partner you can rely on to help you improve cash flow by enhancing - not replacing - your internal department.

LORAX can work with you to develop a customized solution for better control of your receivables process, applying well-defined collection policies and procedures across your entire portfolio. You set the targets and define the goals; we'll meet your expectations.

Our Clients Drive the following benefits from outsourcing their receivable management as First Party Outsourcing to us:

- **Increased control of the receivables process with customized account treatment and strategic follow-up on every account**
- **Insight to better understand delinquencies via comprehensive, real-time reporting tools**
- **improved cash flow and profitability**
- **24/7 access to account activity and reporting via a secure Client Portal**
- **Reduced costs - let us recruit, train and pay the overhead of your dedicated AR staff**

a). **Pre-due Date Collection Services**

Under this stage, our client transfers all the invoices to us for collection as first party or 3rd party outsourcing partner so that we can consistently follow up with the customers of clients to remind softly and encouraging debtors for timely payment whilst maintaining best relationship with the customers This helps to reduce significantly potential delinquency.

Under this stage we deploy dedicated resources who are experts in collections and maintaining best customers relationship whilst having full business and accounting knowledge.

1. **Consistent follow-up to remind softly via Telephonic Call, Emails, Letters with customers for Collection of Invoices before the due date.**
2. **Settling Queries of Customers.**
3. **Help Desk.**
4. **Dispute Resolution.**
5. **Reconciliation.**

b). **Post due Date and Delinquent account Recovery Services**

Under this stage, we assign the delinquent accounts to our Debt recover specialists who are experienced attorneys. LORAX starts with Friendly Approach and gradually shifting its approach from Friendly to extreme follow up, depending on the response of the defaulting debtors. The whole purpose of is to create Legal Pressure and fear in the mind of the defaulting debtor to seek positive response from the defaulting debtor. The whole purpose is to force debtor to come forward for settlement by creating as much trouble as we can, but with prior consultation with our client. Below are the activities that we undertake under this method/plan:

1. **Regular Email escalation.**
2. **Regular telephonic follow-up**
3. **Personal Visit (3 times in week)**
4. **Dispute Resolution**
5. **Accounts Reconciliation**

c). Dedicated Customers Help Desk

LORAX will provide dedicated infrastructure and team to set up a customer's help desk to provide information and redressal the queries & complaints of the customers of clients.

Our Clients derives the following benefits from the Delinquency Prevention Services:

- **Encouraging Payments ahead of potential delinquency**
- **Timely payment**
- **Improved Cash Inflow and Profits**
- **Better relations with Customers**
- **Low cost of Collection**
- **Significant Reduction of Bad Debts.**
- **Manage potential high-risk debt by sensitive treatment of customer at an early stage**
- **Better Regulatory Compliances.**

We assign dedicated teams of recovery specialist attorneys or Commerce graduates to our clients. Our Recovery Specialists assigned to a particular client account will work exclusively on their portfolio. This level of dedication ensures that claims are given customized attention based on the standards set forth with our clients to assure world-class service

CONTRACTING SERVICES

Our mission is to build an exceptional environment that can and value to our clients' business and give them a competitive advantage in their market. As a general contracting company, managing the construction process from start to end is our main responsibility, ensuring that the project is done on time within budget and according to specification. and we undertake Villa, Electrical, Painting, Plumbing, Roofing, and Concrete contracting. We are responsible for delivering the services outlined in the contract. We typically provide specific trade people for various aspects of the project such as plumbing electrical, drywall, painting, carpet and many other specialties like carpentry, sheet-rock, basic electrical, basic plumbing, basic HVAC, foundation experts and so on.

SECURITY SERVICES

A highly trained security staff enables you to accomplish two important goals. First, prevent incidents before happening. Secondly, have a fast, professional response, when necessary, by Protecting your people, Protecting your assets, 24/7 protection to your property.

Our professionally trained security staffs are well understood that it is a first point of contact that your visitors experience, so creating the right first impression is essential. Every company is different; ensuring that our crew member of security force well notices your style and the culture of your business is vital importance. People are at the center of our security services. We make sure to provide relevant, effective training and development to an. outstanding level of service to our valued customers.

A customized solution can cover managing and delivering, manned security, search procedures, first aid, fire Fighting, Fire Alarm, Disability awareness, health and safety procedures and reception and switchboard duties. The reputation of your business is important to us. We will ensure that all internal areas and perimeters are subject to the most firm level of security. Providing you with Specific Security Solutions (SSS) could include managing and implementing gate house and vehicle control, controls room, warehousing, car parks, storage areas, security surveillance, alarm monitoring, access controls and security patrols. Our 24/7 protection includes the handling of out of hour's telephone calls, the management of emergency situations, security surveillance.

MAINTENANCE SERVICES

Lorax Maintenance Services is a full-service facility maintenance company, providing cost effective facilities management solutions. We provide exceptional service and workmanship at reasonable prices. Utilizing an extensive network of highly qualified, carefully screened team of staff allows us to perform a collection of maintenance and repair services. Our staff is eagerly aware of the unique characteristics and operating issues associated with servicing. Customer satisfaction is our main goal. We meet and exceed this by providing the highest quality service, together with frequent communication with each of our customers in terms of quality assurance. We work together with our client to gain a well understanding of our customers' specific needs. This allows us to customize a flexible program that will work best to our clients. Services include maintenance and repair of electrical works, air conditioning units, plumbing repairs and ground maintenance. Ground maintenance covers a wide range of activities that create a pleasant outlook of the Land surrounding a customer's buildings and safe guard the good health and safety of employees and their valued visitors.

LANDSCAPING

Your exterior campus is where clients and visitors earned their first impression of your business. We well understood that the campus should reflect your facility's operational excellence. Find the answer to your landscaping need by consulting with our certified and insured landscaping staff is skilled at making a common exterior uncommonly beautiful. Whether it is installing new landscaping designs, restoring historic sites or simply maintaining the existing landscape with attentive landscaping service, we have the expertise to beautify your business and bring out the richness of your facility, creating a lasting first impression that signifies quality.

RECRUITMENT AND FACILITY SERVICES

To save the customers from union problems we arrange for qualified manpower on our payrolls to them. Our manpower recruitment services also solve the customer's frequent hiring and firing problems. Through our temporary manpower staff services, they have the edge to pick and choose from and select the right personnel. This manpower service helps in building and environment of healthy competition at the workplace. We provide manpower from any part of the world, depending upon your requirement

OUR MOTTO

“Your trust, your future, our commitment”

To realize our vision to be the world's most trusted financial group, the LORAX Group's brand promise, ‘Your trust, your future, our commitment’, guides our determination to build lasting relationships with our customers, our employees worldwide, and the communities in which we operate.

“If you cut a tree, you kill a life so don't make trees rare, keep them with care”

****LORAX GROUP donates 0.5% from its profit annually to save the green and fight GLOBAL WARMING.**

If you want to know more about us then kindly scan the QR code given below

